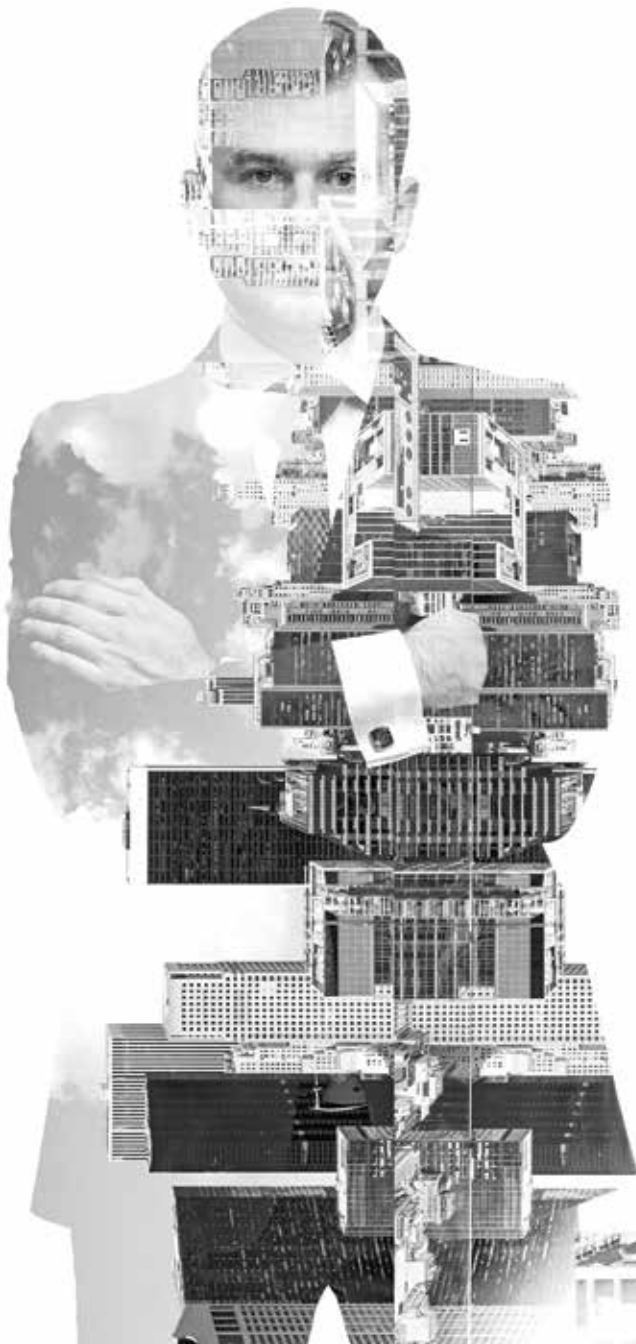


PHYSICAL VIRTUAL CLOUD



 **GreenPages[®]**
Technology Solutions
Physical. Virtual. Cloud.





We are quickly getting to the point where IT isn't just a part of the business—it is the business.

—Gartner

WELCOME TO THE NEW NORMAL

Some services companies have expertise only in traditional IT, some only in cloud—but today's technologies span both.

GreenPages is purpose-built to help clients:

- Design, implement, and manage both traditional and modern, cloud-era IT environments
- Integrate software-defined, hyper-converged, ITaaS, and hybrid cloud infrastructure models
- Successfully transform their businesses through IT innovation, leadership, and strategic vision

Why GreenPages?

Our legacy of success working with enterprise and midmarket organizations in the trenches and the boardrooms ensures clients stay ahead of the game, in control, competitive, and on the most innovative trajectory possible.

CLOUD SERVICES



GreenPages' Cloud Services help clients improve business agility with powerful new tools to deliver traditional IT services in new and innovative ways. No matter which part of your IT environment you choose to build, consume, or deliver via cloud services, an Everything-as-a-Service (XaaS) approach enables you to streamline and scale more powerfully and seamlessly than ever before.

Enterprise Cloud Solutions

- Infrastructure as a Service (IaaS)
- End User Computing (DaaS & Office 365)
- Data Protection (DRaaS & Cloud Archiving)
- Infrastructure Monitoring
- Security as a Service

Cloud Management as a Service

- Infrastructure Operations
- Brokerage & Governance
- Managed Cloud Services

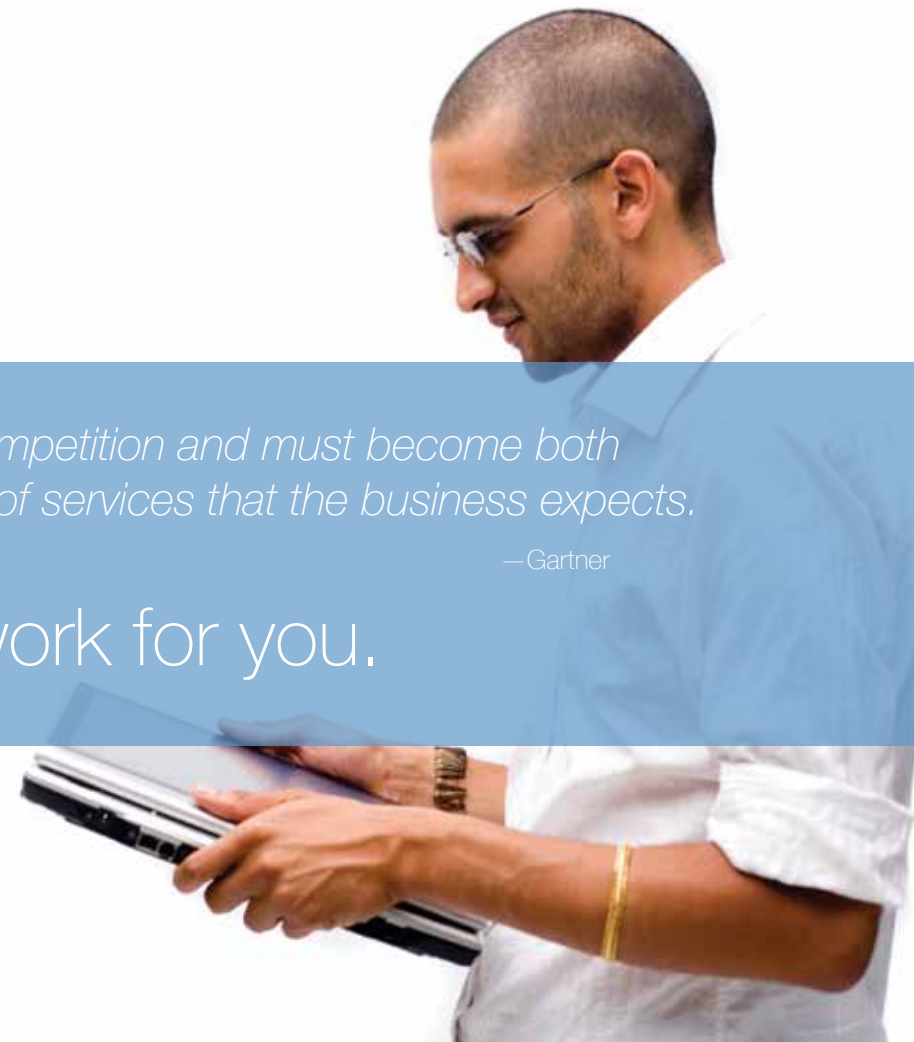
Application Modernization

- DevOps Modernization
- Application Modernization Strategies
- AWS Architecture Services
- Platform as a Service (PaaS)

IT is facing increased competition and must become both the broker and deliverer of services that the business expects.

—Gartner

Put XaaS to work for you.



GreenPages CaaS

Cloud Management as a Service (CaaS)

GreenPages' groundbreaking Cloud Management as a Service (CaaS) offering gives clients the benefits of enterprise cloud management tools at a fraction of the cost—a huge competitive advantage.

CaaS provides you with an unparalleled view into your entire infrastructure—across physical, virtual, and cloud—so you can manage exactly the resources you want, while GreenPages monitors and remediates everything else behind the scenes.



Manage resources in different environments as if they're running on the same platform.

Your Cloud. Just the Way You Like It.

TRANSFORMATION SERVICES

GreenPages' Transformation Services help your IT organization become modern and agile...just as if your business were born in the cloud.

If you could envision the most nimble, efficient IT environment possible, what would it look like? How would you build it? What would your services delivery strategy be?

GreenPages' Transformation Services give clients the freedom that start-ups have: the ability to rapidly stand up new, nimble, sustainable IT models with the agility, flexibility, and innovation necessary to compete more effectively in the modern cloud era.

- Service Modeling
- Data Center Services
- Process Alignment
- Cloud Services
- End User Computing Services
- IT Project Portfolio Services
- Organizational Alignment

GreenPages Transformation Services Expedite Business Agility

Whether you choose an evolutionary approach by leveraging technology you already have, or a more revolutionary transformation methodology, GreenPages can take you from your current IT state to your desired IT state...expertly guiding you every step of the way.



IT needs to be transformed across almost every area: applications, compute, storage, and networks...and the way IT operates needs to evolve as well.

— Network World

MOVE THE NEEDLE.

MODERN IT SERVICES



GreenPages helps clients enable private and public cloud functionality, optimize application delivery models, and implement software-defined solutions to achieve true IT as a Service agility.

We offer clients deep integration expertise across all the modern technologies and service platforms necessary for planning, designing, transforming, and managing cloud-era IT environments.

- Software-Defined Data Center
- Private Cloud Enablement
- Advanced Virtualization
- Hyper-Converged Infrastructure
- Public Cloud Enablement
- IT Transformation Services
- Hybrid Cloud Enablement



IT leaders who embrace digital technology have the opportunity to make their mark on the business...to innovate and steer company strategy.

—TechTarget

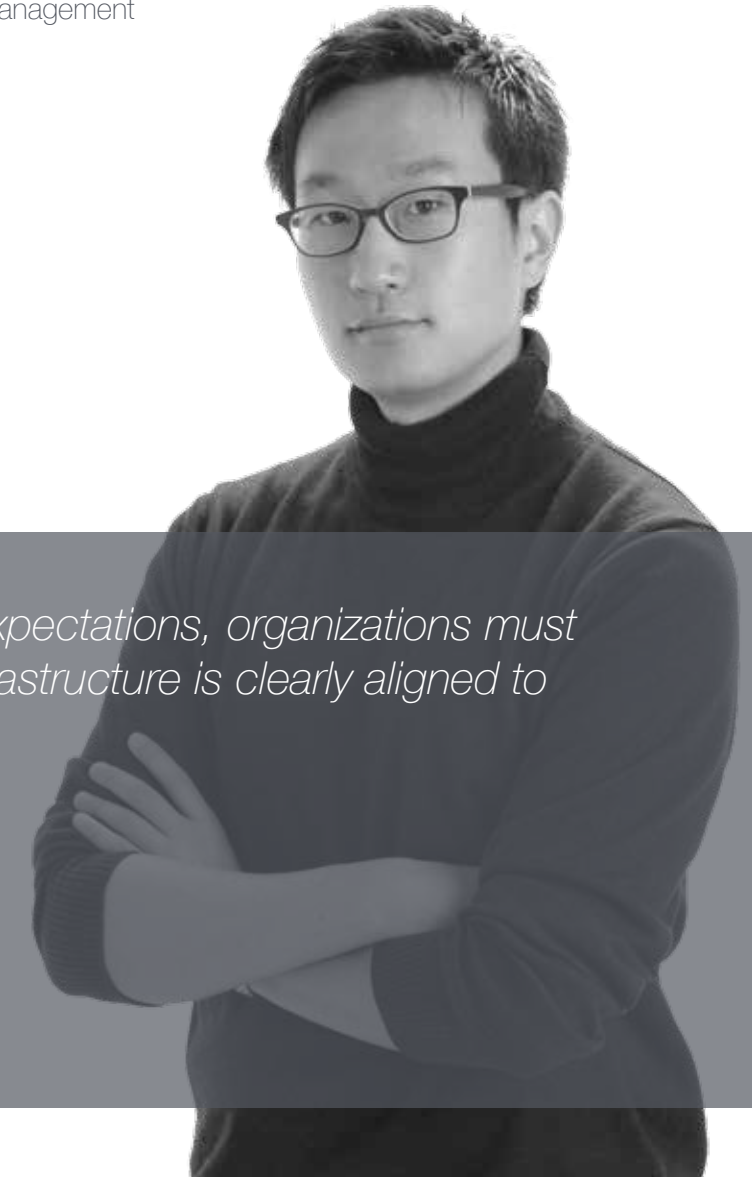
DON'T JUST BE RELEVANT,
BE REVOLUTIONARY.

TRADITIONAL IT SERVICES



GreenPages helps organizations improve their traditional business-owned infrastructures while moving the needle toward modern IT models. Through initiatives such as fully virtualizing environments, empowering end user mobility, and designing more efficient data centers, GreenPages helps you maximize your IT investments, protect your corporate data, and increase operational efficiency.

- Virtualization
- Data Center Infrastructure
- End User Computing
- Application Development & Integration
- Unified Communications & Collaboration
- Procurement Services
- IT Staffing & Recruiting
- IT Project Management
- Configuration & Logistics Services
- IT Consulting Services



To meet ever-rising customer expectations, organizations must ensure that their technology infrastructure is clearly aligned to business strategy.

—Forrester

GAME ON.

MANAGED IT SERVICES



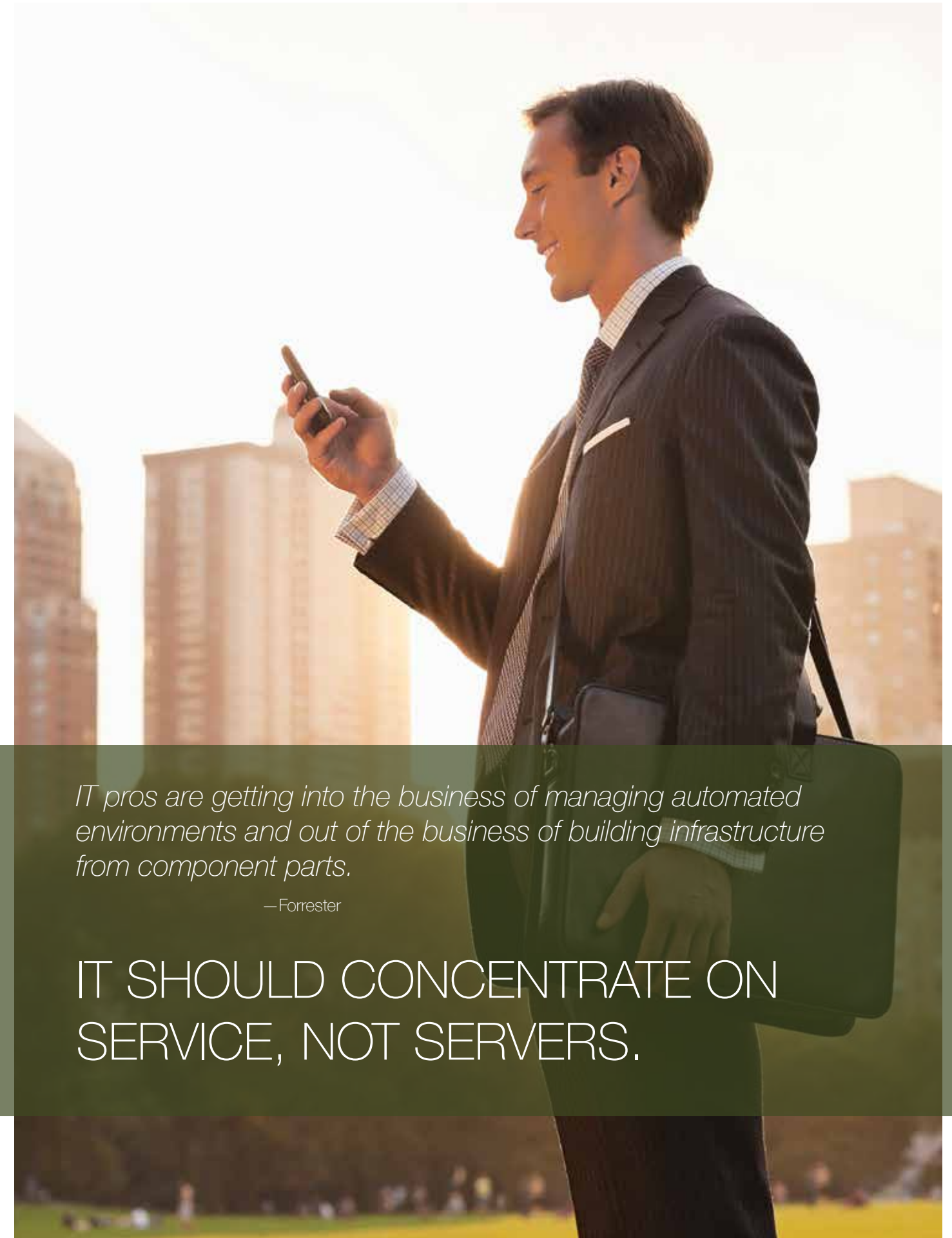
GreenPages' Managed IT Services help clients creatively support end users by securely delivering the critical applications and services they need to excel—24x7. From IT help desk expertise, to improving system performance, to continuous availability, GreenPages gives IT the time and freedom necessary to transform from a department that reactively responds to business needs into an innovation center that drives business itself.

Infrastructure Operations

- IT Asset Discovery
- IT Monitoring & Alerting
- Onsite IT Support
- Patch Management & Maintenance
- IT Performance Reporting

End User Computing & Mobility

- IT Help Desk Services
- VDI Management
- PC Management
- Mobile Device Management



IT pros are getting into the business of managing automated environments and out of the business of building infrastructure from component parts.

—Forrester

IT SHOULD CONCENTRATE ON SERVICE, NOT SERVERS.

ADVANCED CONFIGURATION & LOGISTICS CENTER



GreenPages' 15,000 sq. ft. state-of-the-art Configuration & Logistics Center enables our engineers to expertly configure and test a vast array of devices, servers, desktops, and peripherals. We can pre-build entire networks and customize complex datacenter environments so clients can minimize downtime and maximize business continuity.

- Imaging Services
- Desktop/Workstation/Server Services
- Switch/Access Point Services
- Rollout Services & Customization
- Asset Tagging and Reporting
- Shipping, Receiving, and Delivery
- Warehousing

ISO 9001:2008 Certification. What Does It Mean for Customers?

- Global quality management standard published by the International Organization for Standardization
- Given to companies that demonstrate ability to consistently provide product that:
 - Meets customer requirements
 - Conforms to applicable statutory and regulatory requirements
- Includes built-in processes for continual system improvement
- Rigorous standards ensure quality customer projects
- Audited yearly by ISO Management Services International

Our Configuration & Logistics Center is ISO 9001:2008 certified—given by the International Organization for Standardization to companies that consistently meet rigorous global management criteria and conform to all regulatory requirements.



IT PROJECT MANAGEMENT

GreenPages' PMP-certified IT project managers are experienced at handling extremely complex, modern IT projects with many moving parts, affecting multiple departments and locations, and involving disparate technologies and systems. Our project managers:

- Manage project scope, specifications, and timelines
- Hold project team and stakeholders accountable for action items
- Act as the advocate for the client and project team
- Act as the primary point of contact for all project stakeholders
- Develop, maintain, and carry out project communications plans
- Maintain project documentation and delivery
- Conduct project closeout and quality assurance



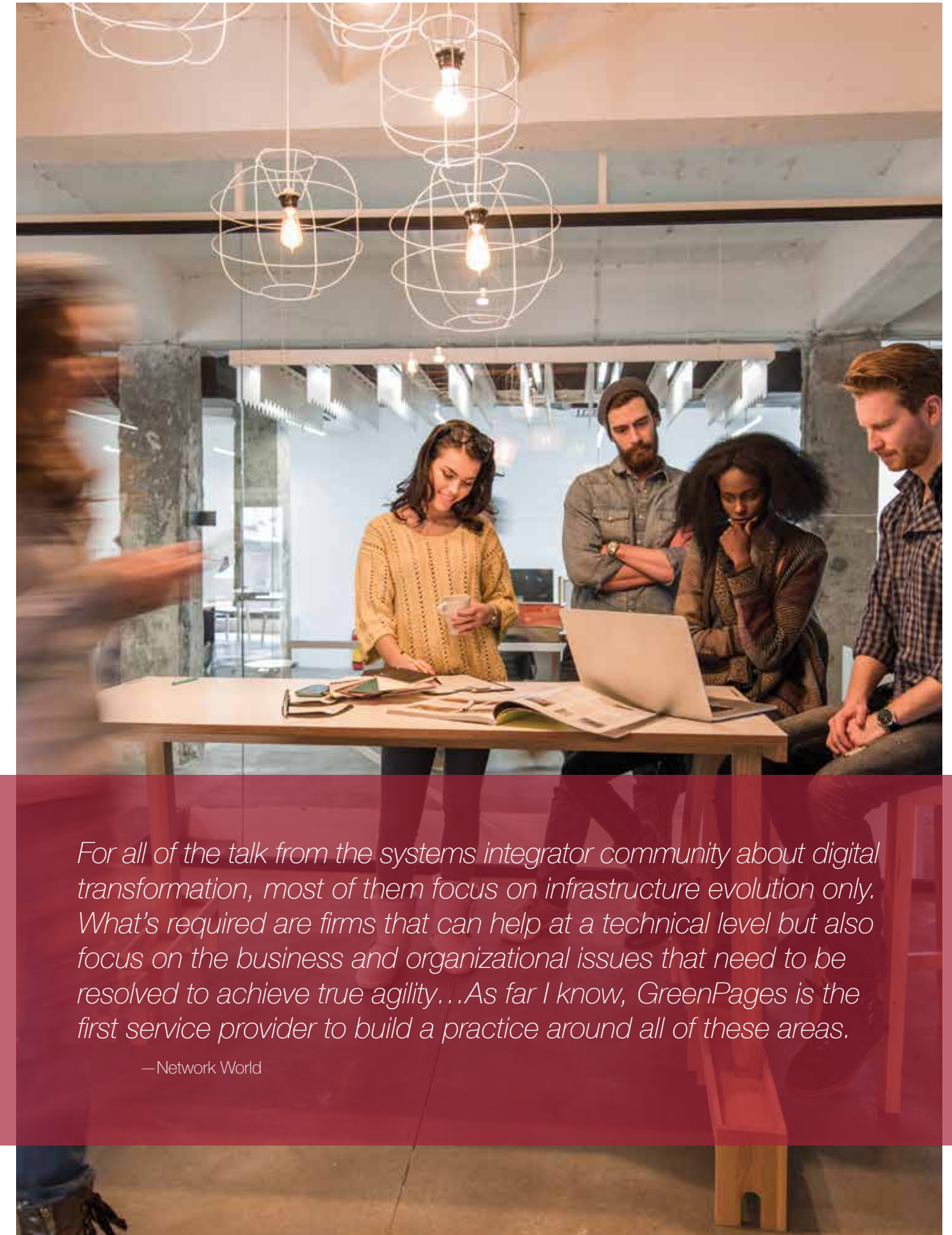
All of GreenPages' IT project managers are Project Management Professional (PMP) certified from the Project Management Institute—the profession's most globally recognized and respected certification credential.

AWARDS & RECOGNITION



GreenPages consistently achieves industry recognition from partners and the press.

- VMware's Solution Provider of the Year
- VMware's Virtualization of Business Critical Applications Global Partner of the Year
- VMware's Desktop Virtualization Partner of the Year
- VMware's Rainmaker Award for Virtualization Excellence
- CRN Solution Provider 500 Company of the Year
- CRN Tech Elite 150 & 250 and Virtualization Tech Elite
- CRN Managed Service Provider Elite 150
- Cisco's Partner of the Year (SMB) Americas East
- Cisco's Customer Satisfaction Excellence Award
- MSPmentor 100 & 501 List of Top Global Managed Services Companies
- Talkin' Cloud 100 List of World's Top Solution Providers
- Microsoft's SMB Champion's Club Partner of the Year (N.E.)
- Microsoft's East Region VAR Champion Partner of the Year & GM Award
- Microsoft's Northeast SMB Partner Excellence Award
- Dell's Enterprise Architecture Partner of the Year
- Dell's Northeast Partner of the Year



For all of the talk from the systems integrator community about digital transformation, most of them focus on infrastructure evolution only. What's required are firms that can help at a technical level but also focus on the business and organizational issues that need to be resolved to achieve true agility...As far I know, GreenPages is the first service provider to build a practice around all of these areas.

—Network World

Why Clients Choose GreenPages

We deliver innovation and value

We help clients leverage cloud services, hyper-converged systems, and software-defined approaches to seamlessly bridge and transform from traditional IT to a more nimble, new world IT.

Experience built into our DNA

We bring a unique and necessary blend of technical and business knowledge to every client services engagement gained from years of performing extremely complex IT projects that deliver quality results.

End-to-end hybrid cloud expertise

GreenPages is one of the top hybrid cloud firms in the U.S. with an unequalled history and pedigree of advanced virtualization, cloud services, and modern IT management expertise.

We cut through the hype cycle

Not only are cloud technologies complex, everyone claims they have the magic solution. GreenPages designs and delivers solutions that work best for our clients, with no bias.

We are customer champions

When we say we'll do something, we do it. From strategic planning to advanced integration to IT transformation services, we are customer focused, goal-oriented, and collaborative.

Leaders at the IT forefront

GreenPages' engineers are often first to vet and adopt advancements in technology that are viewed as industry game changers. We walk in with IT talent other companies simply can't duplicate.





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