



Small/Medium Companies [15 - 249 employees]

GREENPAGES TECHNOLOGY SOLUTIONS:

Employees imperative in cloud transition

GreenPages Technology Solutions, a company that assists businesses in maximizing their technology tools in relation to storing, securing and moving its data into the cloud, values the impact of its employees. “We truly do not take our employees for granted, because the market for the people who we are attracting and hiring and retaining is so competitive,” said Belinda Braley, vice president, human resources. At the same time, it gives us a great opportunity to think about what we are doing. Are we doing the right things and are we doing the right things often enough?”

It would be safe to say that

GreenPages, a company that operates in an ever-changing and evolving technology industry, which lends itself to an exciting, fast-paced work environment, is on top of its game, considering that this is its sixth consecutive appearance on the Best Places to Work in Maine list.

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GreenPages Technology Solutions

33 Badgers Island West,
Kittery 03904

Top local executive:
Ron Dupler, CEO

Year established: 1992

Maine employees: 163

Website: www.greenpages.com

Human resources contact:

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Attributing its steady growth to the addition of technical talent, GreenPages relies on a robust recognition and recreation program in order to ensure its



The GreenPages Technology Solutions team outside their Kittery office. Pictured (from left to right): Doug Vercellotti, president, GreenPages/L1 Division; Stephen Manero, CFO; Ron Dupler, CEO; Belinda Braley, vice president of human resources; Kevin Hall, CTO; Chris Ward, vice president of consulting and integration and Drew Lally, president.

employees know that they are an important and valuable part of the company's success. Social events include trips to sporting events, cookouts on the company lawn, after-hours employee gatherings, and an annual outing for employees and their families. Employee- and technologist-of-the-month and monthly sales awards are presented in a company-wide meeting that recognizes the efforts of the workforce. The company also offers an employee suggestion program, gives on-the-spot cash awards, and spotlights outstanding performance through its Job Well Done program.

“We, oftentimes, will get feedback from clients who will tell us one of our engineers was on site and did a great job, or we send out client surveys at the end of a project and we get feedback about our employees,” explained Braley. “Just as frequently, we’ll have an employee send an email to someone’s manager to

tell them about one of their co-workers that did a great job.

“It’s so encouraging and satisfying to see how often employees send those emails about one another. In your job it’s easy to go 100 miles an hour and not really pick up your head to look around to see who’s working side-by-side with you or who helped you out with something. We do a great job of that here, we really do.”

GreenPages prioritizes its impact on the community. An annual chili-fest raises funds for local food banks and encourages healthy competition among GreenPages’ employees who put their culinary talents on the line as chefs. In addition, the company buys for local families as well as supporting a children’s home and homeless shelter during the holidays and participates in the United Way’s Day of Caring each fall and spring. ■