

GreenPages Technology Solutions: Where Relationships Come First

GreenPages Technology Solutions is a high-tech company that has built its business on a solid foundation of trusting relationships with clients and employees.

The Kittery-based company offers a range of tech solutions to customers in the healthcare, financial, education, government and commercial sectors throughout the nation. Though its client base and offerings are diverse, GreenPages acts as a trusted advisor to all of its customers and puts the needs of clients first.

The company's focus on relationships extends to its employees, many of whom have built long-term careers with the company. GreenPages strives to create a supportive, open work environment that encourages employees to exceed their personal and professional goals. To this end, the company provides defined career paths to its staff and offers paid time off and financial support to employees working toward



*GreenPages' senior management team
(and one green cardboard cutout) outside the company headquarters*

professional technical certifications. GreenPages also provides tuition reimbursement to employees working to achieve bachelor and advanced level degrees and offers superior benefits and compensation packages.

The company appreciates its team of employees and makes staff recognition a regular occurrence. In addition to an Employee of the Month program, GreenPages has a Suggestion Program that provides cash awards to employees whose good ideas are adopted by the company and a Job Well Done program that publicizes positive feedback earned by employees.

GreenPages also extends a helping hand to families in need. The company's employees donate clothing and gifts to wards of the state and the local homeless shelter each holiday season. They also fulfill the wish lists of needy families each year, said Belinda Braley, GreenPages' director of human resources, who added that employees eagerly await the wish lists and often take their children along to shop for the gifts. "Year after year, this proves to be a deeply rewarding initiative to work on," said Braley.

Employees have fun while helping the community at the company's annual ChiliFest, a fun, fiery and fiercely competitive annual chili cook-off that raises funds

for local agencies. Last year's proceeds benefited A Safe Place, an organization providing support and services for people experiencing domestic violence. GreenPages also supports Share Our Strength's efforts to eradicate hunger and, for the past two years, has been a corporate sponsor for Operation Frontline, a program aiming to end childhood hunger by providing low-income families with nutrition education.

GreenPages knows that its talented employees are one of its greatest resources. Like many companies, it sees a challenge on the horizon as baby boomers retire and high school graduating classes shrink. Still, Braley is confident that GreenPages' "work hard, play hard culture" and commitment to encouraging and supporting employees' professional growth will help the company maintain the wealth of experience that its staff brings to the table.

"We work very, very hard to deliver exceptional products and services to our clients and we play equally hard. The limitation of a career at GreenPages is often self-imposed. If an individual wants to learn and grow in an exciting and dynamic industry, we believe GreenPages is the answer," said Braley.

GreenPages Technology Solutions

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